



Dear Hawkeye Pride Delivery Client

Effective February 19, 2018, the discount schedule at Hawkeye Pride will be changing. No changes to moisture requirements have been made. Hawkeye Pride requires a consistent supply of good, quality corn for their rations and they want to make the best quality feed they can for their birds. Corn is the highest volume ingredient in their rations and therefore it makes up their largest expense and they are taking a closer look at what is accepted at their mills.

The grading schedule below is similar to MaxYield's discount schedule for grain delivered to our elevators. Exceptions include rejection over 5% damage, over 7% broken corn and foreign material and for other factors such as musty/sour/weevils.

**Moisture: 6 cents per ½ point of moisture from 15.6 to 16.0.**

15.5% moisture or less, NO discount

15.6 to 16% moisture 6 cents per bu. discount on each load

16.1% and above will be rejected.

**Broken Corn & Foreign Material:** 2 cents per % of FM from 3.1% to 7.0%. **corn over 7% FM will be rejected.** Example 6.5% FM = 8 cents discount

**Test Wt.:** 53.9 to 53 lbs. = 1 cent discount, 52.9 to 52 lbs. additional 2 cent discount. **Corn under 52 lbs. rejected**

**Damage:** No corn with damage over 5% will be accepted, and corn above .2 heat damage also rejected

**Corn will also be rejected if:**

**-Hot (above 100 degrees)**

**-Moldy or musty / sour smell**

**-Weevil/buggy**

**-or C.O.F.O. (Commercially objectionable foreign odor).**